



Pushing Downstreaming of Palm Oil, Pelindo Subholding & PT KRC Working on Kijing Terminal Supporting Area

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Jakarta, 29 July 2023 - PT Pelindo Solusi Logistik / SPSL, Subholding of State-Owned Enterprises (BUMN) Port of PT Pelabuhan Indonesia (Persero) / Pelindo, continues to expand and develop its business in logistics and hinterland development. One of them is by collaborating and synergizing with business players through land use in the supporting area of the Kijing Terminal, Pontianak, West Kalimantan.

SPSL together with PT Pelabuhan Indonesia (Persero) Regional 2/Pelindo Regional 2 and PT Khatulistiwa Raya Cakrawala/PT KRC collaborated and synergized which included utilization of 20ha of land, utilization of basic infrastructure, management of security and cleaning services, piperack utilization, as well as utility and cargo handling in the supporting area of the Kijing Terminal area.

"This collaboration and synergy will have a positive impact that is mutually beneficial for all parties and will be a springboard to spur business transformation towards greater progress and remain competitive," said SPSL President Director Joko Noerhudha.

The Central Statistics Agency (BPS) released the performance of national exports for the June 2023 period. In its report, BPS stated that many sectors experienced a decline. But on the other hand, there was an increase in palm oil exports of 55.51 percent when calculated on a monthly basis (month-on-month/mom).

"This is a good business opportunity, seeing that West Kalimantan is included in the 10 largest palm oil producing provinces in Indonesia. Apart from palm oil, there are still many West Kalimantan superior commodities that can be exported, such as ginger, arowana fish, shrimp, areca nut, round coconut, and coconut derivatives (coconut milk and coconut flour)," said Joko Noerhudha.

SPSL's collaboration with PT KRC, which is part of the Apical group which is engaged in the business of processing palm oil and its derivatives, is expected to support downstream palm oil and increase processing capacity for palm oil and its derivatives so that they can meet the needs of the international market.

"Hopefully, through this collaboration we can become a team that is professional and focused on business solutions and also has the flexibility to meet customer needs, synergize with stakeholders and can encourage growth in palm oil exports in Kalimantan as well as being a contributor in building the company's and national economic growth." " said Director of PT KRC Daniel Bastian Tandjung.

The Kijing Terminal supporting area is an integrated logistics area and a complete solution to increase supply chain efficiency for national products, especially West Kalimantan. This area is also equipped with supporting facilities and utilities to support industrial and logistical activities which are expected to increase trade growth and the national economy.

"Currently SPSL is also focusing on several programs such as standardization and systemization of logistics services, strategic partnerships & commercial excellence, and hinterland development & ecosystem connectivity so that SPSL can provide appropriate and efficient business services and can contribute to reducing national logistics costs," closed Joko Noerhudha.